

## **Differences between SPP Registration categories**

## 1. Definitions

- Final Buyer: A company that buys SPP certified products to place them on a final consumer market under its own name or trademark, and complies with all applicable SPP System regulations and criteria.
- Raw Material Distributor: SPP user companies that buy and sell SPP products without placing said products under their name or brand on a final consumer market.
- Intermediary: Non SPP-user companies that buy and sell SPP products without placing the product in question under their name or brand or under SPP on a final consumer market.
- Small Buyer: A company that buys SPP certified products to place them on a final consumer market under its own name or trademark, and complies with all applicable SPP System regulations and criteria. These are companies that buy small quantities of SPP products, that is, for a total amount of less than US \$ 100,000 or US \$ 150,000 total annually and have financial impediments to become an SPP Final Buyer on their own.
- **SPP User:** Purchasing company or Small Producers' Organization that has the full right to use the SPP label, i.e., they can apply, publish and make any authorized use of the SPP logo or publicly refer their SPP certificate/SPP registration.

## 2. Benefits and responsibilities of each SPP Registration category

		Raw Material		
Benefits and responsibilities	Final Buyer	Distributor	Small Buyer	Intermediary
You pay an annual membership to SPP Global	YES	YES	YES	NO
You undergo an annual audit conducted by a Certification Body	YES	YES	NO	YES
You undergo an annual inspection conducted by SPP Global	NO	NO	YES	NO
You must submit a purchase – sales report (quarterly/annually) concerning products of SPP origin	YES	YES	YES	YES
You have the full right to use the SPP label, i.e., you can apply, publish and make any authorized use of the SPP logo or publicly refer to your SPP registration.	YES	YES	YES	NO
You must pay a User Fee based on your SPP sales	YES	YES	YES	NO
You can register Small Buyers and sell them SPP certified product	YES	YES	NO	NO
You join SPP as a member, that is, as a Solidarity Member of SPP Global with the right to speak during SPP Global General Assemblies.	YES	YES	YES	NO
You will appear in our public list of SPP Global stakeholders.	YES	YES	YES	YES
You may serve on an SPP Global governing body	YES	YES	YES	NO
You must sell to at least one SPP Registered Final Buyer to renew your registration	NO	No. Subject to a limit of \$150,000 USD per origin.	NO	YES