



**SMALL
PRODUCERS'
PRIDE**




FAIR
ORGANIC
& AUTHENTIC

SPP TUTORIALS

COSTS FOR INT. AND MAQ.



WHAT QUESTIONS DOES THIS TUTORIAL ANSWER?

-  **Costs to get my first Registration**
-  **Costs to keep my Registration current**
-  **Costs example**

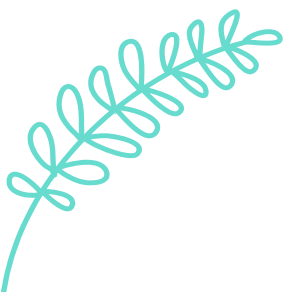
1 | FIRST REGISTRATION COSTS



WHAT ARE THE SPP COSTS TO GET MY FIRST REGISTRATION?

- 1. If this is the first time that I request the SPP Registration, I must pay SPP Global an **Application Fee** of \$150 USD to start my process.**

This fee activates my Eligibility Process, through which SPP Global verifies if my organization qualifies for the certification process.





2. Once I obtain a Positive Resolution for my Eligibility Process, the Certification Entity(s) that I selected will send me a **Quote for my evaluation.**



3. Based on the estimated value of SPP purchases that I intend to make during a year, the Certification Entity will calculate the number of days it takes to carry out my evaluation.



See more information: Regulations on Costs



4. If the SPP purchases I plan to make are less than \$3 Million USD, my evaluation would cost approximately \$900 - \$1,100 USD.



5. Once I review and accept the quote, I must pay the Certification Entity (CE) to start my Document-based Evaluation.



6. At the end of my evaluation, the CE will make a Decision and issue an Evaluation Resolution.

**If my Resolution is positive, that means
I obtained my SPP Registration!
I do not have to make any other payment.**



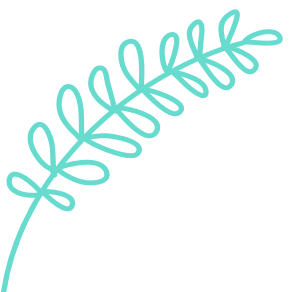
In summary, the costs that I must pay the first time I request my SPP Registration are:



Payment to SPP Global
- Application Fee



Payment to CE
- Evaluation by the Certification Entity (CE)

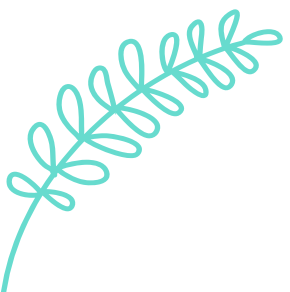


2 | COSTS TO KEEP MY REGISTRATION CURRENT



1. After I obtain my first SPP Registration, I have to undergo a follow-up or renewal evaluation every year, to be carried out by my Certification Entity.

Likewise, I must report quarterly to SPP Global the purchases and sales that I make under SPP conditions.



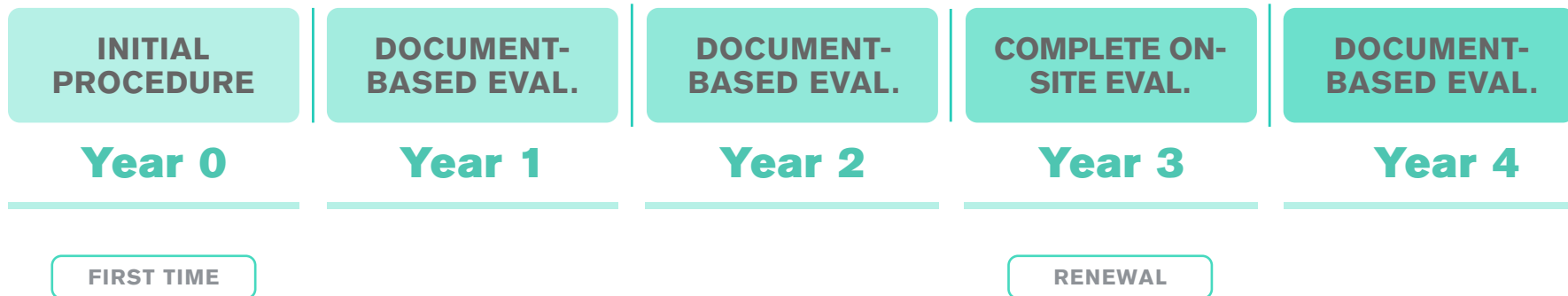


2. Subsequently, I must pay the Certification Entity to carry out my annual evaluation. The cost for this depends on the type of evaluation that I have to undergo and the value of the SPP commercial transactions that my company carries out.



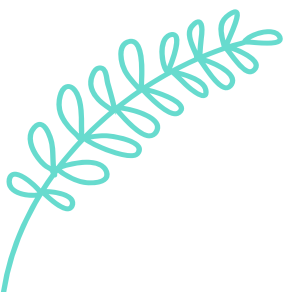
REMEMBER

Every third year you will have to undergo a Complete On-Site Evaluation, whereas in the intermediate years you will have to undergo a Document-based Evaluation.





3. If I'm due for a Document-based Evaluation and I have an SPP purchase value of less than \$3 Million USD, the cost for my evaluation will be approximately \$900 - \$1,100 USD.



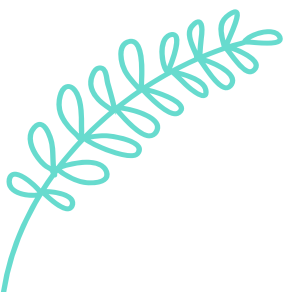


4. If I have to undergo an On-Site Evaluation, it will require about 3 or 4 working days at an approximate cost of \$3,000 USD (excluding auditor's stay and transportation expenses).



5. In summary, the cost that I must bear each year (after having obtained my SPP Registration for the first time) is that of the Evaluation to be made by my Certification Entity.

Since Intermediaries or Maquila companies do not use the SPP Logo, no User or Membership Fee is charged.



3 | COSTS EXAMPLE



BELOW IS A HYPOTHETICAL CASE OF SPP'S TOTAL COSTS



A newly admitted Intermediary that buys 20 tons of cocoa from an SPO and sells them to a Final Buyer.



APPLICATION FEE

\$150 USD

SUBTOTAL
\$150



CERTIFICATION COST

Taking into account that the purchase value is less than \$3 Million USD, the approximate cost of my evaluation would be \$1,000 USD.

\$1,000

Intermediaries do not pay a User Fee; however, they must report all purchases and sales made of SPP products.

TOTAL COSTS

Application Fee + Certification Cost

=

\$1,150 USD



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**If you have any doubts,
feel free to contact us!**



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